

# OBAYASHI CORPORATION

## Announcement of Revisions for the Financial Forecasts

Tokyo, November 10, 2015 — In the light of its recent business performance, Obayashi Corporation hereby announces that it has revised its consolidated and non-consolidated financial forecasts for the fiscal year ending March 31, 2016 which were announced on August 6, 2015. The revisions are as follows:

### **Revised forecasts**

**Consolidated** forecasts for the fiscal year ending March 31, 2016 (from April 1, 2015 to March 31, 2016) (Unit: million yen. %)

	Net Sales	Operating Income	Ordinary Income	Profit attributable to owners of parent	Profit attributable to owners of parent per share
Forecasts to be revised (A) (Announced on August 6, 2015)	1,770,000	50,000	56,000	30,000	41.78 yen
Revised Forecasts (B)	1,800,000	80,000	85,000	50,000	69.66 yen
Variance (B) - (A)	30,000	30,000	29,000	20,000	
Variance Rate (%)	1.7	60.0	51.8	66.7	

 $(For \ reference) \quad Comparison \ with \ the \ results \ of \ the \ previous \ fiscal \ year \ ended \ March \ 2015$ 

Results for the fiscal year ended March 2015 (C)	1,773,981	48,388	59,913	28,695	39.96 yen
Variance (B) - (C)	26,018	31,611	25,086	21,304	
Variance Rate (%)	1.5	65.3	41.9	74.2	

Non-consolidated forecasts for the fiscal year ending March 31, 2016 (from April 1, 2015 to March 31, 2016)

	Net Sales	Operating Income	Ordinary Income	Profit	Jnit: million yen, %) Profit per share
Forecasts to be revised (A) (Announced on August 6, 2015)	1,195,000	25,000	32,000	18,500	25.76 yen
Revised Forecasts (B)	1,230,000	56,000	63,000	40,000	55.72 yen
Variance (B) - (A)	35,000	31,000	31,000	21,500	
Variance Rate (%)	2.9	124.0	96.9	116.2	

(For reference) Comparison with the results of the previous fiscal year ended March 2015

Results for the fiscal year ended March 2015 (C)	1,259,806	18,958	31,148	12,924	18.00 yen
Variance (B) - (C)	(29,806)	37,041	31,851	27,075	
Variance Rate (%)	(2.4)	195.4	102.3	209.5	

#### Reasons for the revisions

### 1 Non-consolidated forecasts

Operating income will increase by 31.0 billion yen and ordinary income will increase by 31.0 billion yen and profit will increase by 21.5 billion yen from the previous forecast mainly due to an increase in gross profit on completed construction contracts with the result that profit on domestic construction project is improved as well as an increase in net sales of completed construction contracts.

Gross margin on completed construction contracts is expected to be 9.3% (8.2% for building construction and 12.8% for civil engineering). (Gross margin of the previous forecast was 6.7% (5.9% for building construction and 9.1% for civil engineering)).

### 2 Consolidated forecasts

Consolidated forecasts have been revised primarily according to the revisions for the non-consolidated forecasts.

#### Disclaimer

This "Revision for the Financial Forecasts" announced in the Japanese language at the Tokyo Stock Exchange on November 10, 2015 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between the Japanese announcement and this English translation, the former will prevail. The numbers shown in any such words or phrases relating to any future events as, among other expressions, "forecast", "expected" or "projected" provided in this document are forward-looking statements based on the information available at the time of the release of the Japanese original. Due to various factors, the actual result may vary from the forecast data.

If you have any questions, please contact Obayashi investor relations at irk@ml.obayashi.co.jp.